

POSITION TITLE: Sales (Fitness Advisor)

Employment Type (FT,PT,Contract): FT

Rate of Pay: \$16

Job Location: Burlington Centre & Burlington Appleby

Hours of Work: 40

Start Date: ASAP

Application Deadline: October 1st, 2019

COMPANY NAME: GoodLife Fitness

Street Address: 777 Guelph Line, Burlington ON L7R 3N2

Phone: 289-442-7271

Fax: NA

Email: kwigle@goodlifefitness.com

Website: <http://adtrk.tw/tp/rj6.T8zg.y-K>

General Description of Duties:**SALES (FITNESS ADVISOR) - Full-Time****What is a Fitness Advisor?**

This position will give you the creativity to introduce new members into Canada's # 1 Fitness club while ensuring you achieve an active lifestyle too. Fitness Advisors help prospective members get started on their fitness goals by selling memberships and explaining the tools available for their success. Our Fitness Advisors will be given the support needed through GoodLife's own training team to be successful in this role.

What will you be doing?

- Identify new and creative tactics to introduce community members into our locations
- Use these tactics to generate leads on a daily basis to create your clientele and build an ongoing relationship with all potential leads
- Schedule appointments and present fitness plan options with prospective member
- Establish relationships with local businesses in the community to promote health and fitness to their employees
- Manage and provide continued service to your potential members
- Build relationships, determine client goals and provide successful solutions
- Show ambition to continue professional development in the sales and fitness industry
- Identify skills that need improvement and work with your manager for development in those areas

What's in it for you?

- **Ongoing training and development to ensure a long and successful career path**
- **Career advancement into management within 1-2 years**
- **Competitive base pay and excellent commission based income**
- **FREE Fitness membership and discounted membership for friends and family**
- **Group health care plans**
- **Fun and energetic atmosphere to come to every day!**

Skills and Experience Required:

Do you have what it takes?

- **Completion of post-secondary education or 1-3 years relevant/ equivalent work experience**
- **Live our core values: caring, happiness, integrity, peak attitude, passion, personal fitness, and trust.**
- **Demonstrate a passion for fitness**
- **Ability to work full time with scheduling required for evening and weekend work**
- **High degree of self motivation within a quota-driven sales environment**
- **Experience with commission sales an asset**
- **Ability to think creatively and develop effective strategies for generating new business**
- **Ability to customize solutions and make recommendations**
- **Effective organizational and time management skills**
- **CPR certification required within 3 months of employment**

How to Apply:

Instead of sending the traditional cover letter, we'd love to hear how you are living the GoodLife – tell us why you're passionate about fitness or more about your personal fitness journey!

Please copy and paste the link below, this will direct you to the specific job posting to complete your application:

<http://adtrk.tw/tp/rj6.T8zg.y-K>

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