

**POSITION TITLE: Full Time Home Appliances Sales Representative**

Employment Type (FT,PT,Contract): FT

Rate of Pay: \$41,000 yearly

Job Location: Hamilton, ON

Hours of Work: Mon-Fri 9am-5pm

Start Date: Immediate

Application Deadline: October 18, 2019

**COMPANY NAME: Advantage Solutions**

Street Address: 160 McNabb St #330, Markham, ON L3R 4B8

Phone: +17147803152

Fax: NA

Email: amy.kocubinski@advantagesolutions.net

Website: careers.advantagesolutions.net

**General Description of Duties:**

- **Building and maintaining long-term trusting relationships with retail store associates, retail management, and client management.**
- **Maintaining consistency and highly visible presence in designated retail stores within assigned territory.**
- **Gather market Intel and report market trends of how product is perceived in the market**
- **Provide sales support through offering business advice and product consultation to retailers if required.**
- **Maintaining consistent store visit schedule and entering into assigned system daily.**
- **Ensuring product look and display is consistent with protocol, plan-o-gram compliance, proper POSM placement, overall appearance and above presentation standards of competitive products.**
- **Routinely training and ensuring understanding of retail sales associates on product, Promotions, Key Features, brand awareness, and brand image in order to increase sales.**
- **Attending required training sessions on assigned products.**
- **Routinely participating and/or presenting in retail sales location store meetings and events.**

**Skills and Experience Required:**

- **High School Diploma or GED or equivalent experience**
- **Bachelor's Degree or 2 years of experience in retail, client, or food broker preferred**
- **Ability to work independently and meet deadlines with minimal supervision**
- **Basic computer skills; Word, Excel, and Internet usage**

- **Strong written and verbal communication skills**
- **You will be servicing multiple locations within the Hamilton & London territory, access to reliable transportation is critical**

**How to Apply:**

**Please submit your resume to [amy.kocubinski@advantagesolutions.net](mailto:amy.kocubinski@advantagesolutions.net)**

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